



## BOB BURNARD

ASSOCIATE DIRECTOR - COMMERCIAL

### PROFILE

Bob has unrivalled industry knowledge within the fuel sector with over 20 years' experience working alongside some of the biggest names in the industry. Having recently retired from his role as Managing Director within the petroleum sector of 11 years Bob is now embarking upon a new challenge to provide his extensive expertise to the customers of REDS Group Limited.

Having previously held positions as Projects Director and various managerial roles, Bob's tenure as Managing Director saw him lead the strategic development of the business which

grew to over 60 staff across the UK whilst also significantly expanding the business's products, services and market coverage.

Bob has a strong background in estimating, accounting and client management with a major part of his role at REDS Group focusing upon delivering bids and tenders for major projects and contracts. Whilst developing business within existing, new and potential customers Bob will also provide an expert overview on large and strategic projects being undertaken by REDS Group.

### SKILLS

Major projects planning, pricing & management

Internal Health & Safety Auditing & procedure implementation

Major contract & tender management & pricing

Associate level SHEQ management & implementation

Industry 'go to' for major complex fuel asset projects

Major client & account management

Senior management

Site & project auditing

Company & client representation

### QUALIFICATIONS & MEMBERSHIPS

NEBOSH/TECH IOSH Certificate

Clearance for MOD

### CAREER SUMMARY

**EASSOCIATE DIRECTOR - COMMERCIAL**  
REDS Group  
2018 - Present

**MANAGING DIRECTOR**  
LCM Environmental  
2005 - 2016

**PROJECTS DIRECTOR**  
LCM Environmental  
1999 - 2005

**PROJECTS MANAGER**  
LCM ENVIRONMENTAL  
1995 - 1998