



STEVE GILES

ASSOCIATE DIRECTOR - DISTRIBUTION

PROFILE

Steve has held senior Distribution Management positions in the Insurance, Banking, and Consultancy industries and has been involved in fuel spill response, environmental clean-up and fuel storage equipment decommissioning since January 2017.

His innate curiosity and ability to learn quickly have allowed him to expand his knowledge and experience within all areas of REDS Group's activities.

Steve is a results-driven professional, with excellent commercial awareness and a real client focus.

REDS
GROUP

SKILLS

Major client & account management

Major projects planning & management

New procedure & service development & implementation

Comprehensive experience & knowledge of fuel storage, emergency response & associated services

Innovative creator & planner

Major contract & tender management & pricing

PRINCE2 Project Management Registered Practitioner

Holder of a Masters Degree in Marketing

CAREER SUMMARY

ASSOCIATE DIRECTOR - DISTRIBUTION

REDS Group
2019 - Present

SALES MANAGER

2017 - 2019

BUSINESS MANAGER, MAJOR ACCOUNTS

2016 - 2017

MANAGING DIRECTOR

2012 - 2015

BUSINESS DEVELOPMENT AND MARKETING DIRECTOR

2008 - 2012